

HIGHER EDUCATION: DATA-DRIVEN, AUDIENCE-CENTRIC SOLUTIONS



Our Approach:

- We prioritize what we know about your audience and goals to deliver full-funnel, data-driven marketing solutions.
- We harness the power of analytics to develop platform-agnostic media strategies that reach the right potential students at the right time.



Activation Opportunities:

- CTV and Digital Ads to highlight university values, campus life, and flagship programs to prospective students and parents within the recruitment radius (local, regional, or out-of-state).
- Use paid social to reach highly targeted audiences and increase affinity and interest.
- Digital Out-of-Home: Place ads on digital billboards, near retail shops, and grocery stores in key markets.
- Direct mail retargeting can increase consideration by sending reminders about open house events to previous site visitors.
- Use **search engine marketing** to reach audiences searching for specific keywords, like 'Best college for [program name] in [state]."











Actionable Results.



Our campaign reporting brings your strategic story to life.

- **O1.** Continuous Improvement: We analyze performance across media, audiences, and geographies to enhance it further.
- **Q2.** Collaborative Data Sharing: Sharing data, like CRM, store performance, or redemption data, helps us understand how your campaigns are performing.
- **Q3.** Enriched Insights: By allowing us to enrich your data with our resources, we uncover who's engaging with your campaigns, who isn't, and how to refine our strategies for greater impact.





ABOUT US:

Mspark is a results-driven media company that delivers measurable campaigns with guaranteed ROI. We enable audience-based targeting through multichannel marketing with full-device attribution for precise insights. Our full-funnel approach ensures that our clients optimize their marketing budgets while driving profitable growth.

37 years

Founded in 1988, we've spent 37 years building audiences and customer relationships. 30,000+

Audience data points for use in reaching and creating target audiences for your campaigns. 135M+

Targeted reach across 135+ million households through our digital and mailbox solutions. 6,000+

Over 6,000 clients trust us to build full-funnel campaigns and achieve their marketing goals.

Get Credit Where It Counts.

Let's Get Started Today.

mspark