



### **Our Approach:**

- We prioritize what we know about your audience and goals to deliver full-funnel, data-driven marketing solutions.
- We harness the power of analytics to develop platform-agnostic media strategies that reach the right potential students at the right time.



## **Activation Opportunities:**

- Drive awareness with CTV, DOOH, and digital with key target audiences within the radius you're most likely to acquire new students.
- Use paid social to reach highly targeted audiences and increase your local following.
- 4-page shared mail inserts can provide more detailed program and registration information to help boost consideration and response within the communities that matter most.
- Direct mail can deliver timely and relevant information about registration and open house events to targeted recipients.
- Use search engine marketing to reach audiences searching for specific keywords, like 'Trade school near me,' or convert them later with display ad keyword retargeting.













## **Actionable Results.**



# Our campaign reporting brings your strategic story to life.

- **O1.** Continuous Improvement: We analyze performance across media, audiences, and geographies to enhance it further.
- **Q2.** Collaborative Data Sharing: Sharing data, like CRM, store performance, or redemption data, helps us understand how your campaigns are performing.
- **Q3.** Enriched Insights: By allowing us to enrich your data with our resources, we uncover who's engaging with your campaigns, who isn't, and how to refine our strategies for greater impact.





#### **ABOUT US:**

**Mspark** is a results-driven media company that delivers measurable campaigns with guaranteed ROI. We enable audience-based targeting through multichannel marketing with full-device attribution for precise insights. Our full-funnel approach ensures that our clients optimize their marketing budgets while driving profitable growth.

37 years

Founded in 1988, we've spent 37 years building audiences and customer relationships.

30,000+

Audience data points for use in reaching and creating target audiences for your campaigns.

135M+

Targeted reach across 135+ million households through our digital and mailbox solutions. 6,000+

Over 6,000 clients trust us to build full-funnel campaigns and achieve their marketing goals.

